

A close-up photograph of a female doctor with short brown hair, wearing a white lab coat and a stethoscope. She is looking directly at the camera with a slight smile.

Caretech Group's innovative offering is in the manner we take procurement a step further by linking spending to clinical outcomes.

At Caretech Group, we have distinguished ourselves in the way we maximize and optimize the utilization of any product or service we provide. With our considerable experience servicing clientele within a variety of institutional settings, we are well qualified to maximize any materials management challenge. We go beyond delivering the supplies required to meet your operational needs through 100% fulfillment of orders and the provision of innovative managerial tools to facility executives. You care for your patients, while we take care of you.

Caretech Group provides [Medical & Surgical](#), [Dietary](#), [Housekeeping & Janitorial Supplies](#) to our clients – as well as a combination of online procurement tools that provide real time ordering and reporting capability through our three tiered [CareTrak™](#) group of tools and services. We support your needs from the ordinary to the complex, based upon the specific needs of your facility.

We invite you to explore Caretech Group as a company, our philosophies and values to define [Who Is Caretech?](#) In addition to learning about how we provide Supplies, our Procurement Tools & Services, read our contributing voice to Industry Intelligence in relationship to how we expect the economy, tax revenue and federal and state healthcare policy will affect your facility on an operational level through our Blog & Newsletter Series, [The Budgetwire](#).



Procurement

Caretech offers a comprehensive set of services to support the management of the procurement process of your facility. Ranging from CareTrak™, to CareTrak Plus™ and CareTrak Partner Plus™ – simple to complex purchasing demands are supported for our clientele. This three tiered approach to procurement is quite literally, “Where Caring & Technology Meet” within Caretech.

CareTrak™

Caretech is the exclusive distributor of CareTrak™, an online, real-time procurement tool specifically designed for facility managers. Your budget and purchasing authority are managed throughout the purchasing process. Your approval hierarchies are predefined, and our most basic reporting package is customized to your organization. Servicing medical, educational and institutional facilities CareTrak™ is versatile, yet exact. Standard reports are included with the basic package allowing your staff to better manage budgetary goals.

Affordably priced to meet the requirements of your staff, large or small, CareTrak™ is custom prepared to include your specific data, product installation and personnel training requirements. A reasonable monthly fee provides ongoing maintenance, technical support and ongoing training support for new staff members.

If our client’s needs change, our menu of services expands to include more robust reporting and analysis, in our next tier of service;

CareTrak Plus™

If a client facility begins to reprioritize front of the house, direct patient labor expenses, and must reduce back of the house administrative support staff, CareTrak Plus™ fills in the gap. Using CareTrak™ software, client facilities submit orders for supplies, and Caretech Purchasing Agents process orders and manage their complete fulfillment and on time delivery according to predetermined approval standards. Variances are immediately addressed, and creative alternatives are offered to facility management as opportunities arise.

As an enhancement to CareTrak™, the Plus, is in the power of our performance tools providing ready access to Key Performance Indicators. Information that empowers our clients with immediate control over supply expenditures is the difference between managerial success and failure. Our traditionally formatted reports provide analytics that empower procurement professionals and our experienced professionals provide interpretive support that is second to none. Using a combination of basic Business Intelligence & Clinical Intelligence, Caretech delivers the analytics that lead to maximal and optimal utilization of facility resources.

CareTrak Plus™ uses both standard and customized reports, provides online access to Request for Proposals, Purchase Orders, Shipping Receipts and Invoices. Additionally you benefit from the collective experience of our staff, who are proficient in serving over 7000 LTC beds.





CareTrak Partner Plus™

Often “back of the house” savings translate directly into a facility’s ability to provide direct care staff. One clerk is generally equal to more than one CNA providing hands on care to LTC patient populations. As Medicare and Medicaid cuts bear down on the ability of the facility to maintain its quality care – the combination of savings in supplies, dietary services, and in streamlining the procurement process make the difference between desperate times, resolving long standing systemic problems and operational profitability. As fully explored in Caretech Group’s Budgetwire Blog, the intensity of budgetary pressures related to Medicare and Medicaid cuts is exponentially increasing.

In the face of these unprecedented pressures, our hallmarks are Evaluation, Commitment & Performance. Caretech Group will carry you through an ongoing interactive process that strengthens your organization and reduces or eliminates weaknesses internally and externally. Refining these objectives is part of our ongoing commitment and our reward is directly in proportion to our performance.

Caretech’s well seasoned professionals are armed with 25 years of Materials Management expertise, sophisticated analytical capabilities, outstanding problem solving skills and powerful budgeting and benchmarking tools. Our process begins with a complete analysis of your Accounts Payables for the last 90 Days. Strengths and weaknesses to your purchasing practices are identified, and performance benchmarks are established and agreed upon. A comprehensive vendor review is conducted to ensure that the facility is maintaining relationships that have its best interests as a priority. Economy is established in price, as well as product performance, maximal use, availability, terms and cash flow optimization.

From this point forward, Caretech becomes your full strategic partner and fulfills the roles of Purchasing and Accounts Payable within your organization. Initially any emergent issues that exist will be addressed and ways to preserve and improve direct patient quality of care are addressed. Once we transition into required procedural changes, a more refined analysis begins. We assess how apparent savings in one area may negatively impact your bottom line in terms of increases in labor, increases in operational management requirements, or decreases in the quality of care patient care. The balance between “penny wise and pound foolish” is achieved.

Our performance is evaluated on how well we improve upon your bottom line, and we are fully incentivized as your strategic partner to dramatically reduce your operational and materials expenses. When you save real dollars, we earn our own.

As lean budgetary and reimbursement guidelines are foisted upon you, wherever your facilities are in the process of prioritizing your expenditures, there are innovative tools available to Caretech Group to assist in your facility’s reallocation of resources. Whether your demands are simplified and can be met by our proprietary CareTrak™ Software, or are very sophisticated and require an entire staff, our distinctive approach gives your facility the dual advantage of innovative solutions and seasoned executives that protect and enhance your organizational objectives.

